

JAMES TEXTILE AMERICAS PRESENTATION

Ready-stock fabrics, low MOQ, rapid development and full-package
shirt capability

James Fabric Import & Export Co., Ltd. | James Fabrics | INITS | EZ-RUN

联发股份
JAMES TOWER

Authorized Representative: Colombia, Ecuador, Panama, Mexico,
Guatemala, Honduras, Dominican Republic, Nicaragua, Costa Rica &
El Salvador

James fabric®

INITS

EZ-RUN

James fabric®

Company overview

Backed by listed parent Jiangsu Lianfa Textile Co., Ltd.



Who we are

- James Fabric Import & Export Co., Ltd. is a wholly-owned subsidiary of listed company Jiangsu Lianfa Textile Co., Ltd.
- James Fabric launched in 2009 as an export-facing fabric platform.
- Integrated manufacturing base supports fabric development, stock selling, quick delivery and garment production.
- Focused globally on shirting, fashion and stock service programs.

Commercial highlights

10M m

weaving capacity / month

1 week

typical shipment after order confirmation

1 roll

MOQ per pattern / color (50m)

2,000 m

minimum order size

2M

shirts / year capacity

Global

sales to Americas, Europe, Asia, Egypt

Integrated manufacturing platform

Scale plus flexibility for both stock business and custom development



Spinning
700+ tons/month

Dyeing
1,680+ tons/month

Weaving
10 million meters/month

Finishing
10 million meters/month

Shirts
2 million pieces/year

Platform capabilities

- Advanced machinery from Japan, Europe and Switzerland across spinning, dyeing, weaving and finishing.
- Beam dyeing and package dyeing capabilities support yarn-dyed shirting and fashion fabrics.
- In-house testing and quality control support retailer requirements and bulk consistency.
- Sewage treatment infrastructure strengthens environmental compliance.



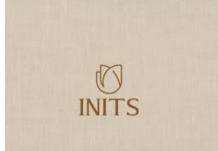
Three-brand market architecture

Distinct positioning for stock, shirting and premium fashion



Mid-price / market-level men's shirting

- Spring/Summer 2026
- Autumn/Winter 2026
- All Season Classics NOS 2026
- Ready stock with rapid shipment
- Core focus: men's shirting fabrics
- Also offers some bottom-weight qualities for pants



Premium women's and men's apparel fabrics

- Elevated quality and fashion-led developments
- Premium constructions and styling
- Ready stock plus custom developments



Low-price long-run stock items

- 400-500 running designs
- Piece Dyed, Classic Stripes & Checks, Flannels, High Density Twills, Oxfords, etc
- Very competitive pricing
- Fast replenishment programs

James Fabrics

Mid-price shirting platform for men's apparel



- Collections organized by seasons:
 - Spring/Summer 2026
 - Autumn/Winter 2026
 - All Season Classics NOS 2026
- Market-price level positioning with broad appeal for shirt brands, converters and garment factories.
- Core categories include poplin, twill, oxford, flannel, stretch cotton and cotton blends.
- Includes some bottom-weight qualities for pants
- All lines available from ready stock, with custom colors and developments available on request.



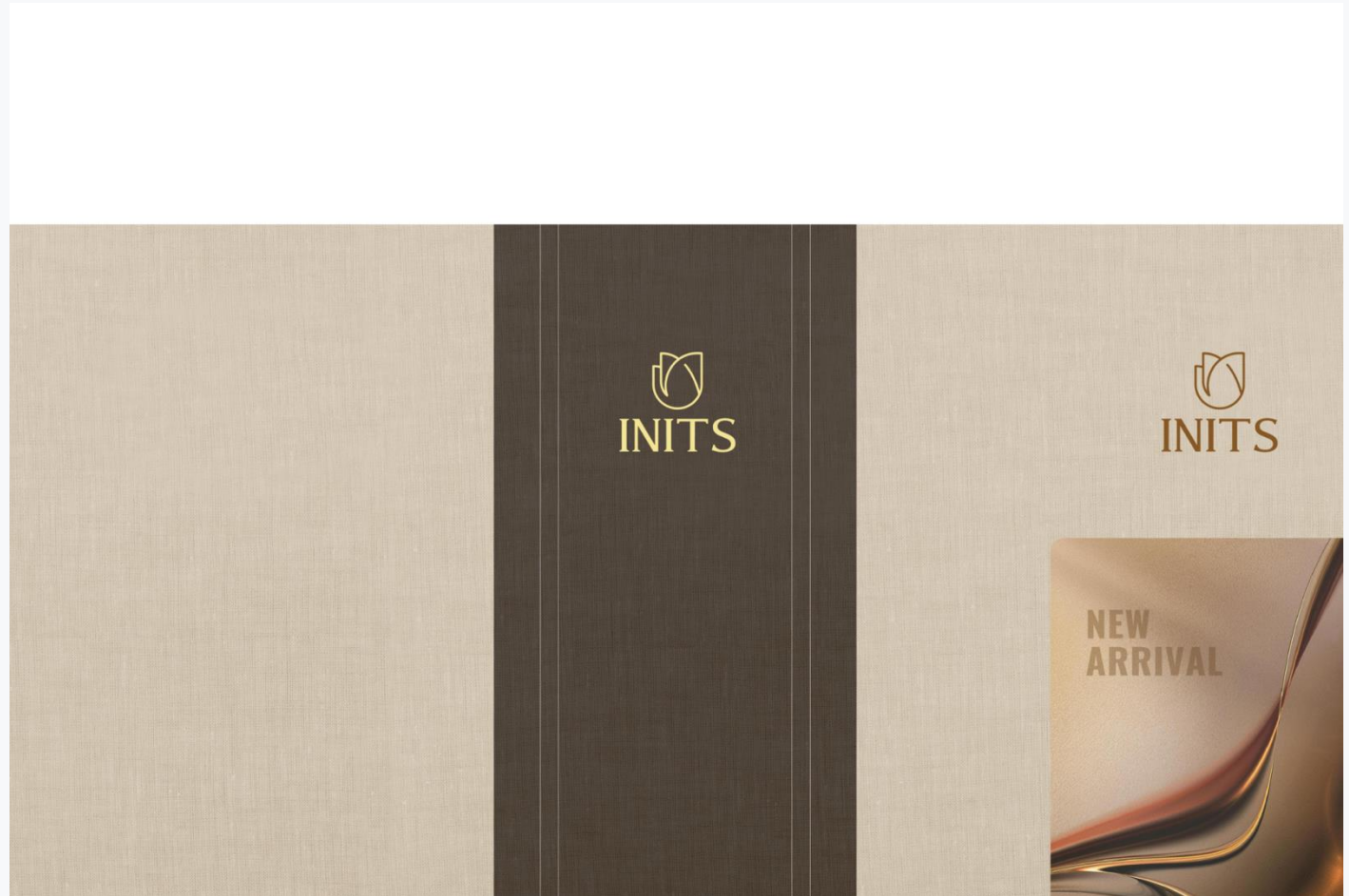
INITIS

Premium fabrics for women's and men's apparel



Premium positioning

- Focused on premium women's apparel fabrics.
- Fashion-led developments, elevated hand feel and refined constructions.
- Supports customers seeking higher quality, innovation and premium styling.
- Ready stock availability shortens decision and replenishment cycles.



EZ-RUN

Competitive, long-run stock fabrics

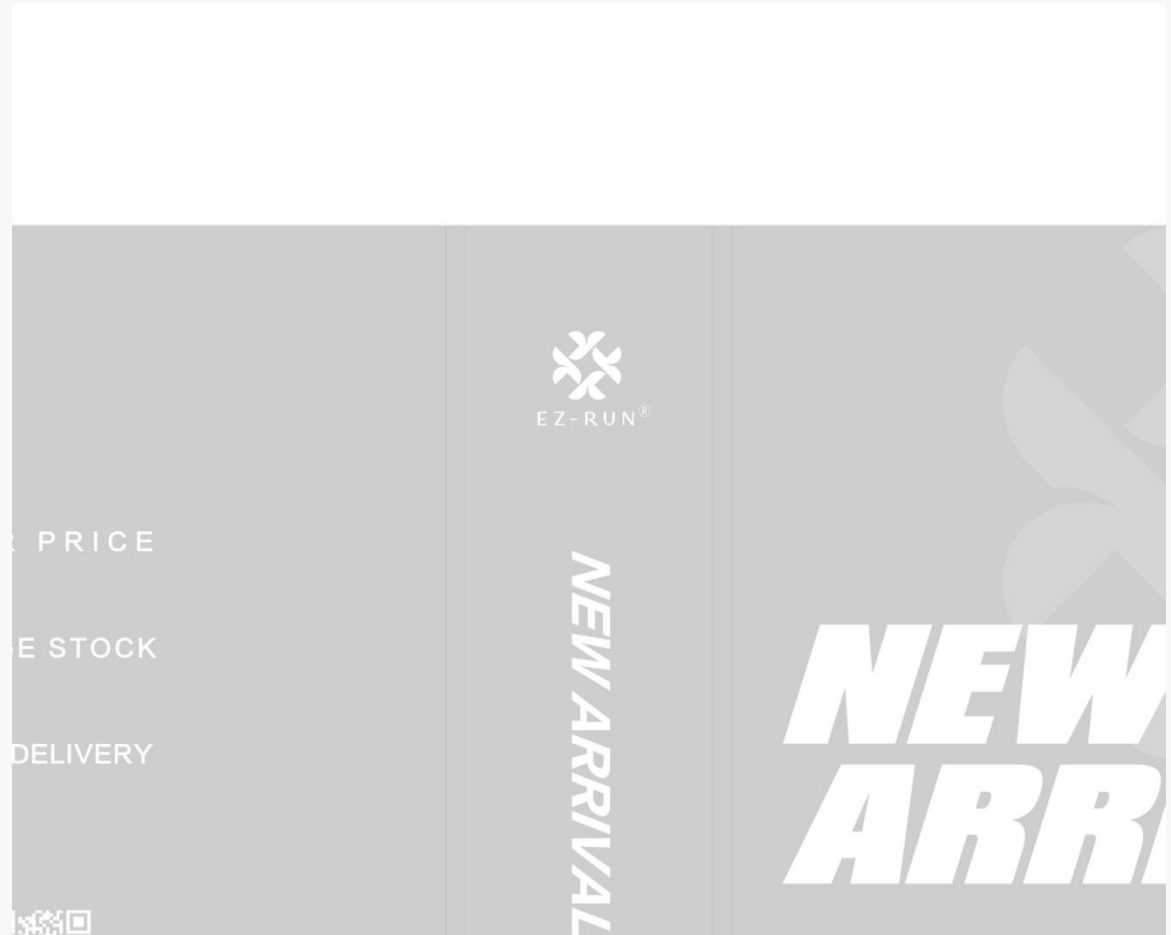


FAIR PRICE

LARGE STOCK

FAST DELIVERY

- Low-price, long-run items with approximately 400-500 designs.
- Designed for volume buyers needing continuity, speed and very competitive pricing.
- Ideal for converters, garment factories, uniform suppliers and replenishment programs.



Why the stock model matters

Fast commercial response with low inventory risk



Ready stock

All three brands sell from available inventory

Low MOQ

1 roll / pattern / color (50 meters)

Commercial minimum

2,000 meters total order size

Rapid shipment

Typically, within 1 week from order confirmation

Terms

FOB Shanghai, CIF or CPT

Development

Customer designs and colors can be developed quickly

The combination of ready stock, low MOQ and one-week shipping is a major differentiator for buyers in the Americas.

Design & development services

From concept to handloom, strike-off and sample yardage



Digital design tools

- CAD capabilities for yarn-dye, print and jacquard using Ned Graphics, YX Weave and Penelope.
- 3D garment design using Browzwear and Style 3D.
- Custom fabric and color development available for buyer programs.

Sampling and strike-offs

- Handloom capacity: 500 handlooms/day; lead time 3-7 days.
- Sample yardage: 100 patterns/day; lead time 10-20 days.
- Print strike-offs: pigment, reactive and digital; lead time 7-10 days.
- MOQ for development: yarn-dyed 30y/color; piece-dyed 50y/color.



Material platform & finishes

A broad base for shirting and fashion applications



Fiber & yarn options

- Cotton, cotton/polyester, cotton/linen, cotton/wool, cotton/Tencel, cotton/modal, cotton/rayon, bamboo/polyester and performance blends.
- Yarn counts from lower counts to premium fine counts and two-ply / three-ply constructions.
- Core weave types include poplin, twill and satin.

Functional finishing

- Wrinkle free, non-iron, easy care, silky, liquid ammonia, quick dry, soil release and stain-resistant finishes.
- Anti-bacterial, anti-UV, waterproof, peaching, carbon peaching, brushing and mercerization options.

| | | |
|-----------|----------------|-----------|
| Cotton | Oxford | Flannel |
| Stretch | Tencel blends | Easy care |
| Quick dry | Liquid ammonia | Peaching |
| Jacquard | Yarn-dyed | Printing |

Ready-stock coverage across commercial and fashion-driven categories

Quality, testing & certifications

Built for retailer requirements and global sourcing compliance



Testing & consistency

- In-house laboratory supports AATCC, ASTM, JIS and ISO testing services.
- 100% full in-person inspection and production control help maintain consistency.
- Dyestuff partnerships with global suppliers support reproducibility and retailer performance requirements.

Key certifications

| | | |
|----------|---------------|------------|
| OEKO-TEX | ISO 14001 | GOTS |
| GRS | Enviroprotect | BCI Cotton |

Sustainability support

- Sewage treatment infrastructure and environmental management strengthen supply-chain confidence.
- Stock programs reduce lead times and help buyers lower inventory exposure.
- Certifications and testing support both direct brand business and converter-led programs.

Suitable for brand, converter and factory sourcing requirements in the Americas, Europe and beyond.

Fabric plus shirt manufacturing

A practical route from fabric sourcing to full-package shirts



Garment platform

- Approximately 2 million shirts per year production capacity.
- Complements the fabric platform for buyers seeking shirt programs rather than fabric alone.
- 3D garment design tools accelerate development and presentation.
- Supports converters, garment factories and brands looking for integrated sourcing options.

Typical use cases

- Fabric supply for customer-owned garment manufacturing.
- Full-package shirt sourcing for selected programs.
- Development support for new shirt constructions, colors and seasonal needs.
- Fast replenishment for ongoing fabric programs through stock platforms.

This platform is particularly relevant for Central America, Mexico, Colombia and factory-focused sourcing in the Americas.

Customer and market reach

Serving brands, converters and factories across major apparel regions



Selected brand exposure

PVH DKNY Nautica H&M Marks & Spencer

Examples of current / referenced commercial relationships

Market footprint

- Sales already established in South America, the USA, Europe, Asia and Egypt.
- Example South American customer reference: Brookefield in Brazil.
- Many converters buy James Fabrics for larger brand programs, including premium labels.
- Commercial model supports both direct brand business and factory-focused sourcing.

Best-fit buyer segments

- Fabric converters serving global brands
- Garment factories needing ready-stock shirting fabrics
- Shirt brands seeking low MOQ and fast shipment
- Full-package partners for shirt programs

Why buyers choose James Textile

A clear sourcing proposition for the Americas



Ready stock across three core brands

Commercial speed without waiting for long mill lead times and stock continuity

Low MOQ + one-week shipment

Reduces risk for factories, converters and brands

Custom developments available

Supports customer colors, fabrics and seasonal updates

Fabric + shirt platform

Offers both material sourcing and garment solutions

Broad technical base

From shirting to premium fashion and stock continuity

Global compliance support

Testing, certifications and environmental infrastructure

Authorized Americas representation

Commercial development support through Banee International



Rajiv Batra Banee International Inc.

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Target markets for immediate development

- | | |
|--------------------|-------------|
| Colombia | Ecuador |
| Panama | Mexico |
| Guatemala | Honduras |
| Dominican Republic | Nicaragua |
| Costa Rica | El Salvador |

Partnership opportunities

Where James Textile fits best in the regional supply chain



Converters

Large brand-facing sourcing platforms that value ready stock, continuity and compliance.

Garment factories

Factories in Mexico, Central America and northern South America needing speed, MOQ flexibility and shirting expertise.

Brands

Shirt and fashion brands seeking seasonal range plus quick replenishment.

Full-package partners

Programs where fabric and shirt supply can be combined under one commercial platform.

Thank you

For fabric sourcing, stock programs and shirt manufacturing opportunities in the Americas, please contact:

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Ready stock | Low MOQ | Quick delivery
| Custom development | Shirts

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